

***ALWAY***

CORPORATE  
**BROCHURE**

# A BRIEF MESSAGE

At Alway, we pride ourselves in delivering high-quality, specialist engineering solutions and stainless steel fabrications with industry-leading customer service and support. Our extensive track record dates back to 1985 and we are proud to include variety household names in our portfolio.

Our purpose-built facility, customer-centric approach and streamlined operations allow us to be agile and competitive in our service provision, without compromising on quality.

We believe passionately in nurturing and empowering our talented team and invest continuously in the development of our people, processes and technology. This allows us to provide ongoing innovation and meaningful added value to our clients.

Through the Alway Loughborough Group, we draw on the expansive knowledge of our subsidiary companies, enabling us to offer a 'one-stop-shop' for all of our client's stainless steel requirements.

If you have any questions at all, please do get in touch:

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# ABOUT ALWAY

Specialist providers of engineering solutions.

Alway has been providing specialist engineering solutions since 1985, establishing itself as a leading British manufacturer and supplier of stainless-steel equipment and machinery.

We offer a diverse range of customer-centric services, from sheet metal fabrication to the design and manufacture of complex bespoke systems.

Alway combine extensive industry experience with continuous re-investment into our people and technology. This allows us to provide our clients with meaningful, innovative solutions to their industry-specific challenges, maximising their productivity and increasing their competitive edge.

From design and prototyping, to complete turn-key projects, there's always a way with Alway.



ALWAY  
LOUGHBOROUGH

# VISION

Delivering meaningful innovation, robust solutions and exceptional added value.

# MISSION

To provide industry-leading quality and service while always going the extra mile.

# VALUES

## CUSTOMER FOCUSED

Combining customer-centric service excellence with streamlined operations

## TRUST

Working with integrity, communicating openly and operating accountably

## SAFETY FIRST

Putting customer and colleague safety at the heart of everything we do

## PRIDE

Never complacent when it comes to quality, always looking to add value

## PEOPLE

Nurturing and developing our people in a culture of support, while empowering initiative



ACCREDITATIONS



## OUR SERVICES

Alway offers a diverse range of customer-centric services and solutions, from sheet metal fabrication to the design and manufacture of complex systems.

Our operations take place in our state-of-the-art Loughborough-based facility, in the heart of the East Midlands. Through streamlined, in-house manufacturing processes, we can offer an efficient, high-quality and cost effective end product to our customers.

Our metal fabrication expertise and years of experience mean we can operate in a wide variety of business sectors, from food and beverage to construction.



## TURN-KEY PROJECTS

By combining robust processes, experienced team members, innovative technology and streamlined operations, Alway offer extensive turn-key project management, suitable for any size or scale.

Our knowledgeable engineers will lead the way from concept to completion, overseeing the design, prototyping, manufacturing and installation of equipment.

Following the successful completion of a project, we offer service and maintenance programmes to maximise efficiency and prolong lifespan.

Our turn-key project process typically consists of the following four stages:

### Definition

We work closely with your team to understand the requirements and vision of the project. Subsequently, we conduct a site survey and analysis of your current setup, allowing us to propose various concepts that provide the right solution to your business needs and budget.

### Design

During the design phase, one of our experienced project managers will work closely with you to define the scope of work, specifications and timeline, before proposing the appropriate project solution. Where required, prototyping and testing will be conducted prior to moving into production.

### Manufacture

Our manufacturing is carried out in-house, by our expert team of design engineers and fabricators, using only the highest quality materials. Once complete, all necessary quality, hygiene, and safety checks are carried out before installation can begin.

### Delivery

Finally, the project and site manager will work closely with you to ensure your new equipment's installed safely and successfully. After installation, we will complete several follow-up reviews to ensure all your requirements are being met and that you're completely satisfied with your service.



# CONVEYING SYSTEMS

Alway specialises in designing and manufacturing product handling systems and conveying systems for a diverse range of applications.

We are proficient in creating and installing bespoke conveying equipment and can offer complete turnkey systems to meet any requirements and industries. Our in-depth manufacturing experience allows us to provide a comprehensive range of solutions for any conveying operation.

Built to the highest standards, our systems are designed to comply with the most exacting of industry and safety regulations.

Our highly skilled design engineers, experienced installation team and in-house manufacturing allow us to oversee projects from concept to completion.

So, whether you are looking to sort parcels more efficiently or manufacture food and drink products to the highest standards, we can design and build the right conveying system for you.

#### **Solutions:**

**Single Lane Units, Multi-Lane Units, Roller Conveyors, Spiral Conveyor Systems, Complete Processing Lines, Product Handling**



# BESPOKE DESIGN & PROTOTYPE ENGINEERING

## Bespoke Design

By combining robust methodology, meaningful innovation and an experienced design team, we can support clients in realising the full potential of their projects, whether their goal is to enhance their facility or maximise their production capabilities.

We offer a complete bespoke design and project management solution, to see projects through from conception to manufacture and installation.

## Solutions:

Measured Surveys, 2D and 3D CAD Drawings, Mechanised Fabrication Drawings, 3D Visualisations and Modelling.

## Prototype Engineering

Our prototype team design and build scaled and full-size prototypes, allowing us to demonstrate features, dimensions and appearance, while simultaneously conducting thorough testing to prove the concept and ensure quality, before production.

We have extensive experience in collaborating with Research and Design departments and product development teams.



# EQUIPMENT MANUFACTURE & INSTALLATION

## Equipment Manufacture

Alongside a comprehensive range of off-the-shelf solutions, we can design and build bespoke equipment and machinery to suit any requirements or industry. Everything we manufacture complies with the latest CE legislation, is designed to be durable and built to the highest technical and hygiene standards.

Alongside manufacturing, we also perform machine overhauls and servicing. Our engineers collect the equipment from the customer's site and complete a full overhaul in our workshop, return and re-install the equipment, minimising disruption to client operations.

## Equipment Installation

Whether single items or entire process lines, our team of engineers are experts in equipment installation and relocation of assets to new and existing assets. We offer detailed assessments that allow us to produce safe and efficient plans for the disassembly, relocation, assembly and commission of equipment.

This service is available for both pre-existing equipment and machinery and equipment and machinery that we have produced ourselves. Our friendly and knowledgeable team can provide assistance, guidance and expertise every step of the way.

## Electrical Installation

Through our long-term partner company, we can provide comprehensive electrical installation carried out by experienced and qualified electricians and compliant with BS7671 and ECA standards.



# ON-SITE SUPPORT & PLANT DECOMMISSIONING

## On-Site Support

Our dedicated on-site management team, of engineers, supervisors and project managers, are available to support with any requirement a client may have at their facility.

Whether it's relocating existing equipment, installing new equipment or carrying out servicing and maintenance schedules, we will be on hand to ensure everything is running safely, on time and to your specification.

## Plant Decommissioning

Always can carry out the decommissioning of equipment, production lines and even entire process facilities.

We will work with you to develop infrastructure management, equipment disconnections and dismantling. Additionally, we can oversee any required scrapping and arrange packaging and transportation to other sites or auction control, where required.

Always has a proven track record, supported by a significant client portfolio, demonstrating our capability in professionally delivering plant decommissioning to the highest service standards.



# PROJECT MANAGEMENT & SERVICE & MAINTENANCE

## Project Management

Alway provides complete project management, ensuring projects are delivered on time, safely and to exacting standards and requirements.

By combining industry experience with continuous investment, we have the resources and knowledge required to successfully deliver projects of any size or scale, including on-site management.

Alway is a fully qualified and experienced principal contractor, capable of providing planning supervision, Quality Assurance and control and CDM. We hold all necessary Health and Safety documentation.

## Service & Maintenance

Scheduling routine servicing and maintenance, conducted by appropriately trained colleagues, is an essential part of creating a safe working environment for your colleagues and maximising the productivity of your facility.

We offer tailored packages that enhance the return on investment and life cycle received from your assets while ensuring minimal disruption to your business.



# METAL FABRICATION

At Alway, we have over 35 years of experience in stainless steel manufacturing and fabrication.

We can produce bespoke equipment to meet any requirements and offer a full site surveying service to ensure all dimensions and specifications are accurate before fabrication.

Our highly trained CAD Design Engineers will produce the concepts, models and prototypes required and, once signed off, prepare your project for manufacturing.

Following production, our expert installation team can arrange the delivery and carry out the fitting of all the equipment, ensuring a high-quality result.

Limited access on your premise? No problem - we can manufacture equipment onsite.

## **Solutions:**

**Machine Guarding, Barrier and Bump Rails, Drain Channels and Covers, Tables and Cabinets, Platforms and Stairways, Pipework.**

GET IN  
**TOUCH**

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